

Business Valuation and Litigation Support

Companies and individuals seek valuations for a variety of reasons—usually associated with key decisions. The valuation process, report and findings will have an impact on and influence that decision-making as well as ensuing action.

SB Partners LLP provides complete and objective business valuation and litigation support services to private and public companies, individuals or law firms. Our valuation reports are clear, sound and comprehensive, providing significant benefits in crucial negotiations.

Business Valuation Services

The focus of our valuation practice is to provide clear, reasoned and transparent reports supporting financial conclusions. We have successfully assisted our clients in many facets of their businesses including:

- Valuation of entire businesses, spin-offs and joint ventures
- Shareholder disputes, minority shareholder dissent and oppression claims
- Identification and valuation of intangible assets, such as intellectual property, customer relationships, technology, trademarks, and brand names
- Partner or shareholder admissions
- Acquisition pricing analysis
- Sale of a business
- Succession planning
- Income tax planning and compliance valuations
- Estate planning
- Shareholder buy-sell pricing formulas
- Strategy development and valuations including financial modeling
- Valuation of options and warrants
- Fairness opinions

Litigation Support, Expert Testimony and Consultation

In litigation scenarios, SB Partners can assist various parties—defendants, benefitting plaintiffs, and lawyers through business valuations or when quantifying economic damages in matters involving business losses and personal injury. Depending on the circumstances, we can provide valuation support from initial risk assessment through to Discovery, Settlement, Trial and Appeal. Our ability to simplify complex matters in clear and logical reports is a distinguishing characteristic of the SB Partners' Valuation Practice.

Among the areas of support in resolution, prosecution or defense of litigation, we provide:

- Support in shareholder disputes, minority shareholder dissent and oppression claims
- Support in partnership disputes
- Expert testimony
- Critique opposing experts' reports
- Business interruption and lost-profits damages quantification
- Commercial damages quantification
- Patent and trademark infringement damages measurement
- Advice on potential financial, accounting and tax aspects of an action

Separation and Divorce Support Services

Our separation and divorce-related services in support of family law lawyers and their clients provide a sound assessment and clear representation of the financial positions of the parties.

We assist family law lawyers and their clients with:

- Business valuations
- Assistance in preparation of net family property statements
- Reporting on available income for child and spousal support based on relevant support guidelines
- Reporting on the potential tax liability associated with disposition of assets
- Stock options valuations
- Expert testimony
- Opposing experts' report critique
- Assistance in property settlement negotiation including tax implications
- Assistance in Discoveries

Valuation for Financial Reporting

SB Partners helps clients with their financial reporting when they are faced with various fair value requirements under Generally Accepted Accounting Principles. We assist with purchase price allocation, goodwill impairment testing and other areas.

Looking Ahead—Make Us Part of Your Planning Process

Always assume that your business is for sale. Always anticipate value scrutiny. Being proactive will help you drive up the value of your business. In addition to quantifying the worth of a private company for transactions and other purposes, the valuation process can help business owners identify which factors influence value. SB Partners will give you the insight and guidance to build business value by understanding controllable and uncontrollable value drivers. Knowing what your business is worth, and why, is the first step to creating future value.

Do you have valuation questions?

We have the answers.

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